

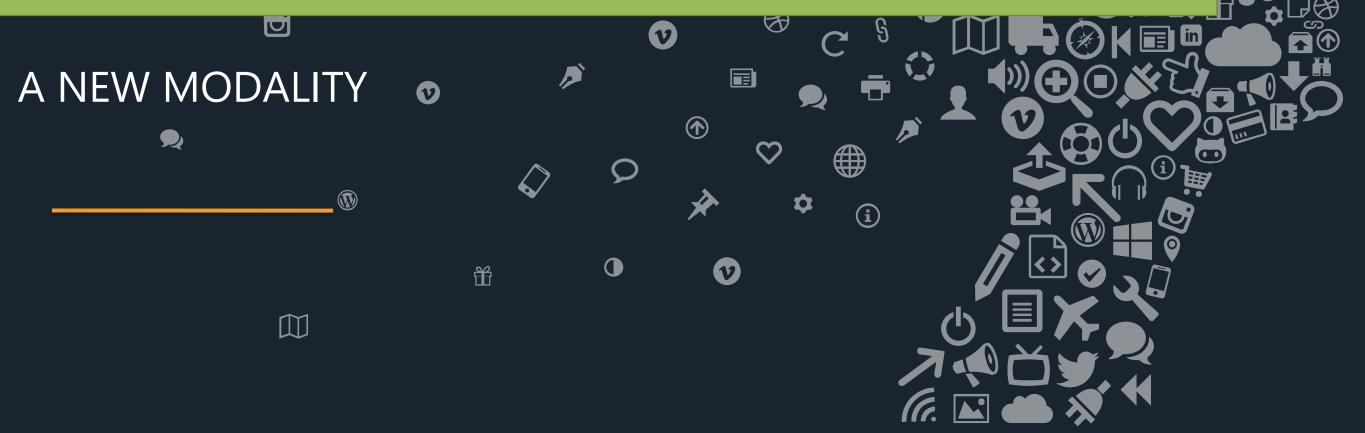




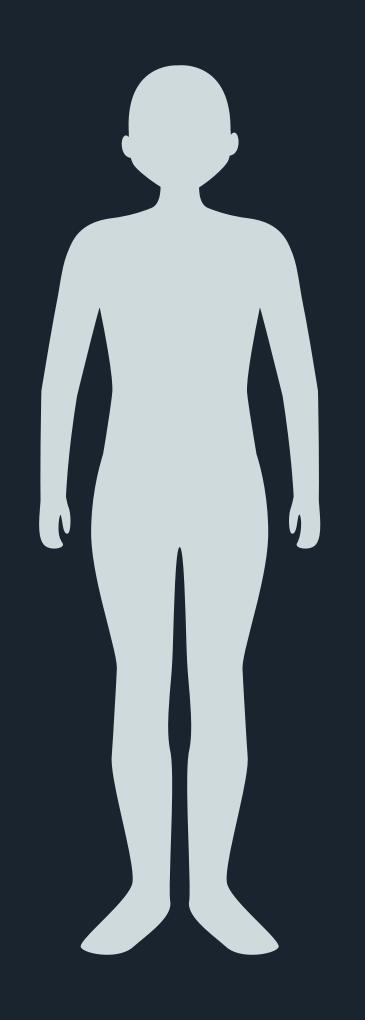
Haven Health

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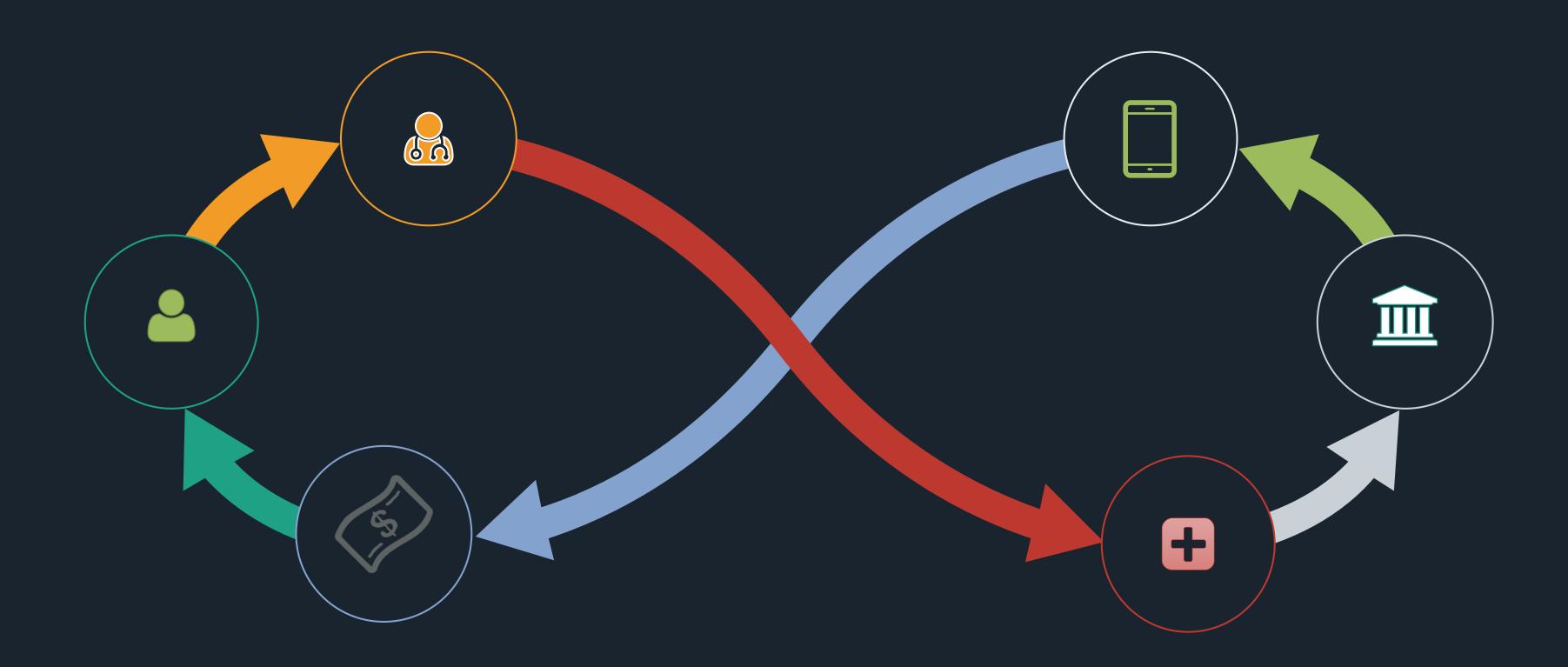


How can we remind a patient that they need to take their AIDS medication?





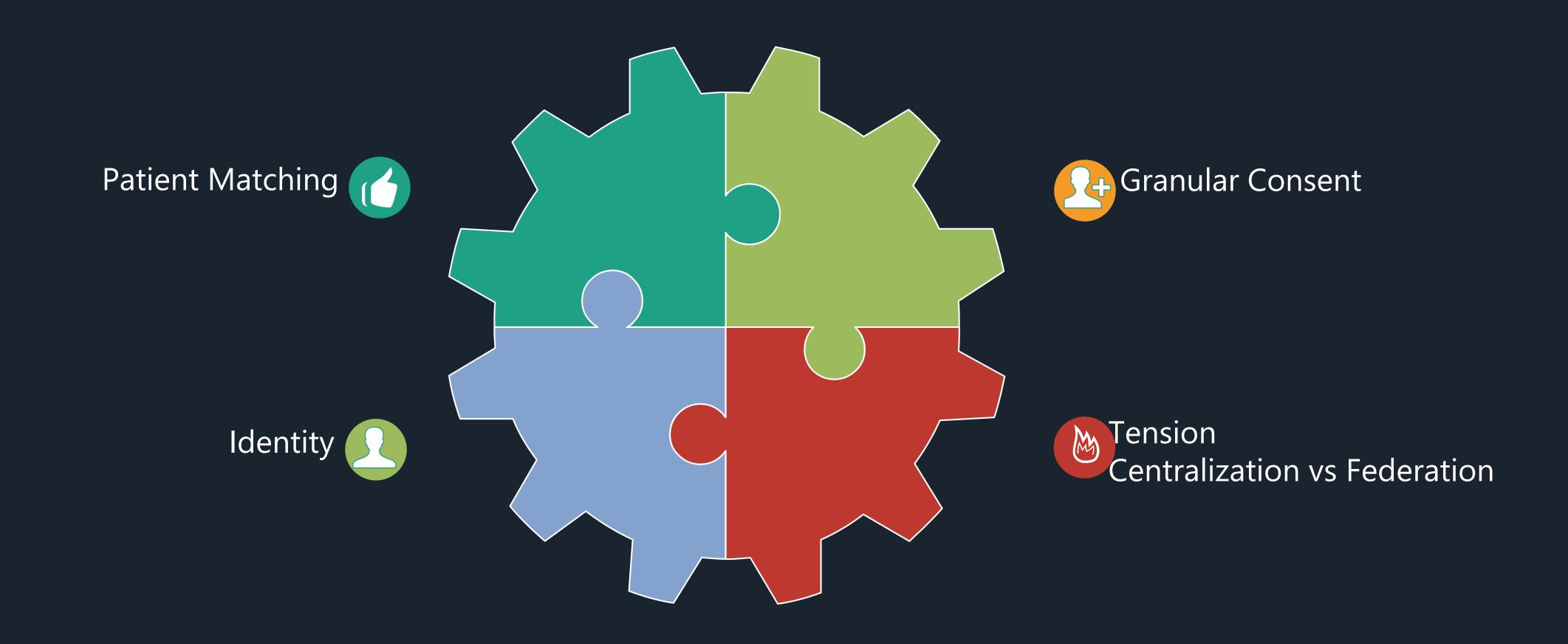
"Increase throughput while simultaneously reducing both inventory and operating expense. Not to do them in isolation, but to do them all together." - Dr. Eli Goldratt







#### THE FOUR UNSOLVED PROBLEMS - STATE OF THE MARKET







DirectTrust

## INTEROPERABILITY

FORMULA FOR CHANGE

Technology + Policy = Successful Change

Identity

Granular Consent



Patient Matching

Federated, Subscription-Based Notifications





DELAWARE MODEL



"Reducing friction and uncertainty between patients, providers and payers is paramount to achieving the Triple Aim Plus One. Haven payes the way for us to get there."

Mark Thompson - Executive Director Medical Society of Delaware





#### BLOCKCHAIN IS A THERAPEUTIC REMEDY FOR AN INTRINSIC HEALTHCARE LOGISTICS INFIRMITY

Lesson One -Risk

Federation Tension No Trusted Intermediary

Lesson Two - ROI

Commercial, Regulatory, Political, Secure Replication



Lesson Two
Find a Strong Motive

Lesson Three
Think about Data in General

Lesson Four
Look Beyond Transformation

### Credit to Dr. Gideon Greenspan

## Be Very Patient



No notion of ownership changing over time. Smart contracts are the wrong model

Lesson Four - Realism

It can, in fact, be done with a regular database. The benefits are more subtle.















# THANKYOU